

1 THE HONORABLE RONALD B. LEIGHTON
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7 IN THE UNITED STATES DISTRICT COURT
8 FOR THE WESTERN DISTRICT OF WASHINGTON
9 AT TACOMA

10 UNITED STATES OF AMERICA,

11 Plaintiff,
12 vs.
13 TROY X. KELLEY,
14 Defendant.

15 Case No. 3:15-cr-05198-RBL
16 DEFENDANT'S OMNIBUS
17 OPPOSITION TO GOVERNMENT'S
18 MOTION IN LIMINE REGARDING
19 SAVITT EXPERT TESTIMONY AND
20 CLASS ACTION LAWSUITS

21 **NOTED FOR:**
22 **FRIDAY, MARCH 4, 2016**

23 **ORAL ARGUMENT REQUESTED**

24 **REDACTED**

25 **I. INTRODUCTION**

The government has filed motions in limine seeking to exclude two significant categories of evidence favorable to Mr. Kelley's defense: (1) *any* evidence—except the complaints—related to the multiple class action suits brought to recover “improper” reconveyance fees, all of which were dismissed; and (2) expert testimony from James Savitt concerning the class action lawsuits, and his interpretation of the vague contracts that the government alleges required Mr. Kelley to pay refunds. Motion in Limine to Exclude Evidence Relating to Class Action Lawsuits (Dkt. No. 158, “Class Action MIL”); Motion to Exclude Testimony of Expert James Savitt (Dkt. No. 159, “Savitt MIL”). The government’s

1 attempt to exclude this evidence should be rejected. Evidence from the class action suits is not
 2 just relevant, it is critical to Mr. Kelley's defense to show that (1) reconveyance fees paid to
 3 Mr. Kelley's company were earned by him; (2) the reconveyance fees were not owned by the
 4 title companies or the borrowers; and (3) Mr. Kelley's knowledge or belief that such funds
 5 were not stolen property was reasonable in light of the class action proceedings and the fact
 6 they were dismissed. Mr. Kelley has a Sixth Amendment right to present this important
 7 evidence to rebut the government's mens rea and other evidence. *Taylor v. Illinois*, 484 U.S.
 8 400, 415 (1988).

9 Based on this brief, Mr. Kelley not only responds to the government's in limine
 10 motions but also separately moves for leave to file a severance motion based on the
 11 government's new theories of criminal liability espoused in the in limine motions.
 12 Importantly, these new theories are divorced from those stated in the Superseding Indictment,
 13 and contradicted by those explained by the government's agents at the evidentiary hearing. As
 14 shown below, the government's new fraud theories are nothing more than a house of cards that
 15 will fall before this case gets to the jury for decision. When the government's case does fail, as
 16 it inevitably will, the Court will be left with three false declaration counts and seven tax counts
 17 that should never have been joined for trial and which cannot proceed to decision because of
 18 the prejudice caused by presentation of the government's alleged fraud case. *United States v.*
 19 *Ragghianti*, 527 F.2d 586, 587 (9th Cir. 1975) (citing Wright, Federal Practice and Procedure,
 20 Criminal, § 222 (1969)) (trial court should consider prejudice under Rule 14 from introduction
 21 of evidence on dismissed count); see *United States v. Lazarenko*, 564 F.3d 1026, 1043 (9th Cir.
 22 2009) ("‘Retroactive misjoinder’ arises where joinder of multiple counts was proper initially,
 23 but later developments—such as a district court’s dismissal of some counts for lack of
 24 evidence or an appellate court’s reversal of less than all convictions—render the initial joinder
 25 improper.") (quoting *United States v. Vebeliunas*, 76 F.3d 1283, 1293–94 (2d Cir. 1996));

1 *United States v. Jones*, 16 F.3d 487, 493 (2d Cir. 1994) (remanding for new trial on remaining
2 counts because “in retrospect, the jury should never have heard evidence on the vacated
3 count”).

II. DISCUSSION

A. The Government Has Materially—and Fatally—Changed its Theory of the Case.

1. The Government’s Stolen Property and Money Laundering Charges Require it to Prove that Someone Besides Mr. Kelley Owned the Allegedly Stolen Funds.

To prove Mr. Kelley possessed and concealed stolen money in violation of 18 U.S.C. § 2315, the government has to prove that Mr. Kelley took money “from one having the attributes of an owner.” *United States v. Carman*, 577 F.2d 556, 565 (9th Cir. 1978); *see also id.* (holding that the National Stolen Property Act does not extend to “embrace every fraudulent scheme which, however remotely, diminishes another’s wealth”).¹ Similarly, to prove Mr. Kelley laundered money taken by fraud, the government will need to prove that he deprived someone of their property rights in that money. *Hammerschmidt v. United States*, 265 U.S. 182, 188 (1924) (“[The] words ‘to defraud’ . . . refer . . . to wronging one in his property rights by dishonest methods or schemes.”); *see also Cleveland v. United States*, 531 U.S. 12, 15 (2000) (“It does not suffice, we clarify, that the object of the fraud may become property in the recipient’s hands; for purposes of the mail fraud statute, the thing obtained must be property in the hands of the victim.”).²

²¹ See also *Dowling v. United States*, 473 U.S. 207 (1985) (holding that the sale of bootleg records did not violate the National Stolen Property Act because “the property rights of a copyright holder have a character distinct from the possessory interest of the owner of simple ‘goods, wares, [or] merchandise,’ for the copyright holder’s dominion is subjected to precisely defined limits”) (quoting 18 U.S.C. § 2314); *United States v. Long Cove Seafood, Inc.*, 582 F.2d 159 (2d Cir. 1978) (dismissing § 2314 charges where the government could not prove ownership of the allegedly stolen goods because the National Stolen Property Act covers only “felonious (taking[s]) with intent to deprive the owner of the rights and benefits of ownership”) (quoting *United States v. Turley*, 352 U.S. 407, 417 (1957)).

²⁵ ² See also *McNally v. United States*, 483 U.S. 350, 359 (1987) (“[T]he mail fraud statute . . . had its origin in the desire to protect individual property rights, and any benefit which the Government derives from the statute must be limited to the Government’s interests as property holder.”); *U.S. v. Adler*, 186 F.3d 574 (4th Cir. 1999)

1 **2. The Government's Theory Has Long Been that Mr. Kelley Stole the
2 Money from Borrowers by Failing to Pay Refunds.**

2 The government has never been altogether clear on whose money it believes Mr. Kelley
3 stole.³ The Superseding Indictment tries to avoid the (dispositive) question altogether, saying
4 that the money was “taken by fraud from [the title companies] *and* borrowers,” as though an
5 individual borrower and an unrelated corporation could simultaneously own the same dollar
6 bill. Superseding Indictment ¶ 105 (emphasis added). A deeper reading of the indictment
7 reveals some conflict in the government’s theory,⁴ but generally speaking, the government’s
8 theory appears to be that the reconveyance fees borrowers paid to PCD were owned by the
9 borrowers and that Mr. Kelley stole those fees only when he declined to refund them to the
10 borrowers—in violation of his representations to the title companies, including, most
11 importantly, the terms of his contracts with the title companies. *See, e.g.*, SI ¶ 11 (“Contrary to
12 his representations, TROY X. KELLEY did not refund unused portions of reconveyance fees
13 to borrowers, but instead fraudulently retained, stole, and converted them to his own use. . . .

14 Count 1 of the Superseding Indictment [therefore] charges TROY X. KELLEY with
15 Possession and Concealment of Stolen Property, namely, . . . unused reconveyance-processing
16 fees that should have been refunded to borrowers.”); ¶ 20 (“TROY X. KELLEY devised a
17 scheme and artifice to defraud Fidelity and borrowers . . . to take and convert to his own use
18 and benefit reconveyance-processing fees that TROY X. KELLEY knew should have been
19 refunded to borrowers.”); ¶ 36 (Mr. Kelley “intended to take . . . reconveyance-processing fees

20 (holding that federal fraud statutes “are limited to ‘protecting property rights,’” and therefore did not apply where
21 the alleged victim “did not have a property right in the particular” funds) (quoting *McNally*, 483 U.S. at 357).

22 ³ The evidence at trial will show that, at the closing of each residential transaction, any fee paid to Mr. Kelley was
23 earned by his company and was not owned by either the title companies or the escrow customers. Not only will
24 Mr. Kelley’s experts testify to this fact, but it was admitted by Old Republic Title in connection with its settlement
25 with Mr. Kelley, which is alleged in the Superseding Indictment at paragraphs 83 and 141, and therefore
 corroborates Mr. Kelley’s belief that the property was not stolen. As explained below, the pleadings filed by the
 title companies in the class action litigation also concede that the reconveyance fees were earned at closing.

22 ⁴ In particular, while repeatedly insisting that the reconveyance fee paid to Mr. Kelley was the property of the
23 borrowers, the government nonetheless continues to assert, without a clear basis, that Mr. Kelley stole money
24 from the borrowers *and the title companies*. *See, e.g.*, SI ¶¶ 20, 32, 52.

1 that . . . should have been refunded to borrowers.”). Put another way, the government’s theory
 2 in the indictment seems to be that the contracts with and representations to the title companies
 3 provide the source of Mr. Kelley’s alleged obligation to return the funds, but it was the
 4 borrowers whose money was “stolen” when Mr. Kelley allegedly breached those contracts.

5 In an effort to obtain some clarity on the government’s theory, Mr. Kelley’s attorney
 6 tried asking Michael Brown, the lead FBI agent in this case, who owned the money. Though
 7 Agent Brown’s testimony was far from direct, his testimony generally appeared to confirm that
 8 the government’s theory was that the money belonged to the borrowers and that Mr. Kelley
 9 “stole” it because he was contractually obligated to, but did not, refund it to the borrowers:

10 Q. Now, in order to steal property, you have to steal it from somebody,
 11 correct?

12 A. Yes.

13 Q. And what is the government’s – What has your investigation shown
 14 about who Mr. Kelley allegedly stole this property from?

15 A. I believe it is a legal question, as far as who specifically he stole it from.
 16 The money, I can – I can speak to the money, based on his
 17 representations, was supposed to be returned to borrowers.

18 Q. So who did he steal it from?

19 A. I believe ultimately that is a legal question, as far as who he stole it
 20 from. He was not – That was not his money, and he was supposed to
 21 return – based on his representations, he was supposed to return that
 22 back to the borrower.

23 Declaration of Angelo J. Calfo (“Calfo Decl.”), Ex. 1 at 124:5–14, 124:20–125:1.

24 Q. Any obligation to refund home buyers’ reconveyance fees would have to
 25 arise by contract; is that right?

A. That is my understanding.

1 Q. And the government's theory in this case is that Mr. Kelley did not abide
2 by your interpretation of certain contracts; is that true?
3

4 A. Yes.
5

6 Q. And you believe that that constituted theft of stolen property; is that
7 right?
8

9 A. That is correct.
10

11 Q. But it is your position that by retaining what you have described as
12 excess funds, pursuant to this agreement, such as it is, that Mr. Kelley
13 stole the money from the home buyers?
14

15 A. Yes.
16

17 Q. Your theory here, as I understand it, is that Mr. Kelley stole money by
18 retaining the excess funds under these contracts, right?
19

20 A. Yes.
21

22 Q. Didn't the borrowers own the money?
23

24 A. Yes, that was their money at the time, transferred over to the title
25 company.
26

27 Q. Once it got to PCD, was it still their money?
28

29 A. I believe, because it was due back to them; minus the fees, that is their
30 money.
31

32 Q. So they should have a right to that money back, shouldn't they?
33

34 A. I believe they are due the money.
35

36 Q. But Old Republic Title says it is not clear that they have a right, and
37 their own lawyer says it is not clear they have a right. So why is it –
38 What is your basis for saying they do have a right?
39

40 A. I am looking at the arrangements that they had, what services were due
41 to be provided. So in those cases Mr. Kelley made statements to the title
42 companies about the use of the money, and failed to return the money as
43 per that agreement. So the borrower may or may not have been aware of
44 that – of that piece of things, and been aware that they were due that
45 particular refund.
46

1 Q. Okay. I am not sure I understood that. Is it your testimony today that the
2 borrowers – the money was stolen from the borrowers?

3 A. The money is due to the borrowers, yes.

4 Q. Was it stolen from them?

5 A. I think it was stolen from them and from the title company.

6 Calfo Decl., Ex. 2 at 7:1–10, 23:4–8, 30:18–21, 32:25–34:1. Gary Beisheim, the FBI's
7 accountant, echoed Agent Brown's understanding of the government's theory of the case:

8 Q. And your conclusion that the funds were stolen is based on your review
9 of contracts; is that right?

10 A. That's correct. Contracts and backed up by the checks. That's the basis
11 of my conclusion.

12 Q. And your basic – It sounds like your view is the failure of Mr. Kelley to
13 refund customers' excess fees under the contracts with the title
14 companies constituted theft?

15 A. That's correct.

16 Calfo Decl., Ex. 3 at 3:15–23. Following the evidentiary hearing and the parties' briefing on a
17 motion to sever, the Court explained the government's theory this way: "The government
18 alleges [Mr. Kelley] stole excess reconveyance fees from his clients' borrowers." Order on
19 Motion to Sever (Dkt. No. 105), p. 8. In reliance on the theory sketched in the indictment and
the testimony of the government's witnesses, Mr. Kelley prepared for trial.

20 **3. The Government Changed its Theory Last Week, and Now Claims that the
21 Money Was Stolen from the Title Companies.**

22 As Mr. Kelley pointed out in his Motion in Limine to Exclude Evidence of Alleged
23 Representations Made to Borrowers and Title Companies (Dkt. No. 155), this theory of fraud
24 was legally unsound because "under clear Ninth Circuit precedent, alleged misrepresentations
25 are only actionable as fraud when they are made to the person or entity from whom money or

1 property is sought, i.e., the victim of the alleged fraud. *United States v. Lew*, 875 F.2d 219,
 2 221 (9th Cir. 1989).” Dkt. No. 155, p. 2.⁵ But sound or not, it was the government’s theory.
 3 That changed last Monday night at around 11:50 P.M. when the government filed two motions
 4 in limine that abruptly changed its theory of the case. In the government’s class action motion
 5 in limine, it announced that Mr. Kelley is no longer charged with stealing from borrowers by
 6 failing to pay refunds due under a contract, but “he is charged with lying to escrow companies
 7 to obtain money (i.e. obtaining money from the escrow companies by fraud and deceit).” Class
 8 Action MIL, p. 1. Mr. Kelley is now charged with “fraud to obtain money from the escrow
 9 companies,” which, the government asserts, “is entirely separate and independent of the
 10 escrow companies’ interactions with their borrowers.” Class Action MIL, p. 6; *see also* p. 12.
 11 In a subsequent motion in limine, filed at 11:56 P.M., the government doubled down on its new
 12 theory, claiming:

13 Kelley is being prosecuted for fraud that he committed by making
 14 misrepresentations to escrow companies to get money in those companies’
 15 control. He is not being prosecuted for breach of contract, either with escrow
 16 companies, or with their borrowers. The jury instructions in this case will
 17 require the jury to determine whether Kelley engaged in a scheme to obtain
 money held by escrow companies by deceiving those companies, and only
 evidence relevant to that issue (and to the elements of that crime) is properly
 admissible.

18 Savitt MIL, pp. 1–2. Or, as the government put it a few pages later, “[t]he jury in this case will
 19 be required to determine whether Kelley made fraudulent misrepresentations and used deceit to
 20 obtain property from Fidelity and Old Republic. . . . The jury will not be required to determine
 21 whether Kelley breached his contract with Fidelity and Old Republic.” Savitt MIL, p. 10
 22 (emphasis in original).

23
 24
 25⁵ The government’s borrower/owner theory was plagued by additional comprehensive defects, which Mr. Kelley
 was prepared to address via a Rule 29 motion.

1 The government's new theory significantly shifts the focus of this case. Because, as the
 2 government must be aware, property can only be "stolen" from an owner and a person can only
 3 be "defrauded" of property she owns, the government's new theory must be that the title
 4 companies owned the money that borrowers deposited with them to pay to PCD. *See, e.g.*,
 5 *United States v. Turley*, 352 U.S. 407, 417 (1957) ("‘Stolen’ as used in 18 U.S.C. § 2312[, a
 6 statute analogous to § 2315,] includes all felonious takings . . . with intent to deprive the owner
 7 of the rights and benefits of ownership.") (emphasis added)⁶; *Hammerschmidt v. United States*,
 8 265 U.S. 182, 188 (1924) ("[The] words ‘to defraud’ . . . refer . . . to wronging one in his
 9 property rights by dishonest methods or schemes.") (emphasis added). Indeed, the government
 10 now appears to contend that whether the borrowers had any interest in the money is *irrelevant*.
 11 Savitt MIL, p. 10. (The government has admitted that Mr. Kelley *only* had an obligation to
 12 repay borrowers *if* he was required to do so by the PCD/title company contracts. Calfo Decl.,
 13 Ex. 2 at 6:16–7:10. So if, as the government now claims, it is irrelevant whether Mr. Kelley
 14 breached that contractual obligation, then it is *ipso facto* irrelevant whether the borrowers had
 15 any right to a refund.)

16 **4. The Government's New Theory Is Untenable because the Title Companies
 17 Do Not Have Any Property Rights in the Reconveyance Fees Paid by
 18 Borrowers.**

19 The government's new theory fails as both a legal and a factual matter. The theory
 20 fails because escrow agents (including title companies) do not own any protectable property
 21 right in money entrusted to them by borrowers. "The hallmark of a protected property interest
 22 is the right to exclude others." *Coll. Sav. Bank v. Florida Prepaid Postsecondary Educ.
 23 Expense Bd.*, 527 U.S. 666, 673 (1999); *see also Int'l News Serv. v. Associated Press*, 248 U.S.

24 ⁶ The Ninth Circuit applied *Turley*'s definition of "stolen" to the National Stolen Property Act in *Carman*. *United
 25 States v. Carman*, 577 F.2d 556, 565 (9th Cir. 1978); *see also United States v. Long Cove Seafood, Inc.*, 582 F.2d
 159, 163 (2d Cir. 1978) ("The meaning of the word ‘stolen’ as used in [18 U.S.C. § 2314] is relatively well-
 established. The leading case is *United States v. Turley*, 352 U.S. 407 (1957) . . . We regard *Turley* as controlling
 here because the word ‘stolen’ is used in the same way in both the NSPA and the [National Motor Vehicle Theft
 Act].").

1 215, 250 (1918) (Brandeis, J., concurring) (“An essential element of individual property is the
 2 legal right to exclude others from enjoying it.”). Thus, the Supreme Court held in *Dowling* that
 3 the National Stolen Property Act—18 U.S.C. §§ 2311 and 2314–2315—did not cover
 4 copyrights because “the copyright holder’s dominion is subjected to precisely defined limits.”
 5 *Dowling v. United States*, 473 U.S. 207, 217 (1985). This logic applies with even greater force
 6 to escrow agents.

7 It is beyond dispute that an escrow agent *does not* have the exclusive right to use and
 8 control escrow funds at will. To the contrary, “the escrow holder has *no personal interest in*
 9 *the escrow deposit* other than carrying out his or her obligations under the escrow agreement.”
 10 28 Am. Jur. 2d Escrow § 22 (emphasis added).⁷ In Washington as elsewhere, “[t]he escrow
 11 agent’s duties and limitations are defined . . . by his instructions. . . . ‘As a general rule, the
 12 escrow holder must act strictly in accordance with the provisions of the escrow agreement; he
 13 must comply strictly with the instructions of the parties.’” *Nat'l Bank of Washington v. Equity*
 14 *Inv'rs*, 81 Wash. 2d 886, 910 (1973) (quoting 30A C.J.S. Escrows § 8 (1965)); *see also* 28 Am.
 15 Jur. 2d Escrow § 22 (“[W]hen a person acts as the depositary of an escrow, he or she is
 16 absolutely bound by the terms and conditions of the deposit and charged with the strict
 17 execution of the duties thereby voluntarily assumed.”). That is, an escrow agent is an agent,
 18 bound to do with the money only what his principals instruct. Thus, an escrow agent who fails
 19 to disburse the funds precisely as a depositor instructs “can be held liable to his principals for
 20 damage proximately caused from his breach of the escrow instructions.” *Styrk v. Cornerstone*
 21 *Investments, Inc.*, 810 P.2d 1366, 1371 (Wash. Ct. App. 1991).

22 ⁷ So who owns the money in the title company’s control? Under Washington law, ownership of escrowed funds is
 23 deemed to remain with the depositor until the escrow conditions are completed, at which time ownership transfers
 24 to the payee. *In re Brown*, 28 F. App’x 725, 727 (9th Cir. 2002) (citing *Lechner v. Halling*, 216 P.2d 179, 183–
 25 84 (Wash. 1950), *Angell v. Ingram*, 213 P.2d 944, 945 (Wash. 1950), and *In re Presidential Corp.*, 180 B.R. 233,
 238 (B.A.P. 9th Cir. 1995)); *see also* *In re Presidential*, 180 B.R. at 238, abrogated on other grounds by *In re*
Mortgage Store, Inc., 773 F.3d 990 (9th Cir. 2014)) (“Prior to the conditions being met for the funds to be
 transferred from the buyer to the seller, the escrow agent holds the funds as the agent of the buyer.”).

1 This point was forcefully and repeatedly made by the title companies themselves after
 2 they were sued by borrowers in a spate of class action suits. For example, in its Motion for
 3 Judgment on the Pleadings in *Cornelius v. Fidelity*, Fidelity argued, “Plaintiffs [escrow
 4 customers] *specifically authorized* and directed the Escrow Agents to collect reconveyance
 5 fees in addition to general escrow fees and to pay the reconveyance fees to the third-party
 6 entity Post Closing Department [by signing HUD-1 statements]. . . . Neither Escrow Agent
 7 could ignore the requirements to collect separate reconveyance fees and disburse them to the
 8 third party Post Closing Department.” Calfo Decl., Ex. 4 at pp. 5–6. Old Republic made the
 9 same point in its motion for summary judgment in the *McFerrin* case, pointing out that “the
 10 parties’ escrow instructions (i.e., their contracts) plainly disclosed the existence and amount of
 11 the reconveyance fee and expressly authorized Old Republic to collect it.” Calfo Decl., Ex. 5
 12 at p. 2.⁸ A review of escrow instructions from both Fidelity and Old Republic confirms that
 13 the borrowers expressly instructed the escrow companies to distribute funds—including the
 14 reconveyance fees—in accordance with the HUD-1 settlement statements. Calfo Decl., Ex. 6.
 15 In short, as a legal matter, the title companies did not have any property rights in the escrowed
 16 funds because the borrowers had the exclusive rights to control the disbursement of the funds.
 17 The government’s new theory is therefore legally untenable.

18 The theory is also factually untenable because both Fidelity and Old Republic—the
 19 purported victims—have disclaimed any right to the money. *See* Calfo Decl., Ex. 7 (Old
 20

21 ⁸ So did First American in its own motions to dismiss. Calfo Decl., Ex. 10 at p. 21 (“[T]he reconveyance tracking
 22 fee and payoff amounts were listed as separate items on Plaintiffs’ final HUD-1 Settlement Statements and thus
 23 the charges were incorporated into the parties’ Escrow Instructions Thus, FATIC’s reconveyance charges
 24 did not breach the Escrow Instructions. To the contrary, they were expressly authorized via the HUD-1s.”); Calfo
 25 Decl., Ex. 11 at pp. 11–12 (“Not only was the ‘Reconveyance Tracking Fee’ fully disclosed and clearly labeled,
 but Plaintiffs agreed to pay it when they signed their Escrow Instructions. First American cannot breach that
 contract by collecting the very charges Plaintiffs told it to collect.”). So did Land Title. Calfo Decl., Ex. 12 at p.
 9 (“[A]ny perceived contractual obligation LTC had to not charge certain fees . . . was immediately nullified when
 Plaintiff, after full disclosure, repeatedly affixed his signature to documents outlining the fees, such as the escrow
 instructions, the specific escrow instructions from the lender, and the HUD-1 settlement statement. In short, the
 payment of the fees became the contractual obligation LTC was obliged to follow.”) (citations omitted).

1 Republic's answers to requests for admission in *Old Republic v. Kelley*, disclaiming ownership
 2 of the funds); Calfo Decl., Ex. 8 ¶¶ 5, 21 (declaration of Fidelity Vice President Edwin C.
 3 Johnson filed in *Cornelius v. Fidelity* class action suit; describing reconveyance fee as "a fee
 4 charged by the vendor [PCD] to the customer" and noting that Fidelity "did not receive or
 5 retain any portion, split, or percentage of the reconveyance fees charged by PCD"); Calfo
 6 Decl., Ex. 9 ¶ 18 (declaration of Old Republic Vice President Patricia LeVeck filed in
 7 *McFerrin v. Old Republic* class action suit; "Old Republic collected fees for reconveyance
 8 services The entire amounts collected from Plaintiffs at closing were remitted to the
 9 third-party vendors under contract with Old Republic to perform post-closing reconveyance
 10 services."); *see also Cornelius v. Fid. Nat. Title Co. of Washington*, No. C08-754MJP, 2010
 11 WL 1406333, at *2 (W.D. Wash. Apr. 1, 2010) ("[E]ach HUD-1 disclosed an escrow closing
 12 fee and a separate reconveyance fee *payable to PCD.*"') (emphasis added); *id.* at *4 ("[Fidelity]
 13 collected and disbursed (in its entirety) the fee charged by PCD for its reconveyance
 14 tracking.").

15 Because escrow companies, as a matter of law, do not maintain property rights in
 16 escrowed money, the government can elicit no set of facts that could lead a reasonable juror to
 17 find Mr. Kelley guilty of Counts 1 and 6–10. And even if the law changed between now and
 18 trial, the government's theory would still be doomed as a factual matter because both Old
 19 Republic and Fidelity have denied any ownership of the money allegedly stolen from them.
 20 Consequently, this Court should not let these counts go to trial. Or, at a minimum, the Court
 21 should sever the government's fatally defective counts from the remaining counts to avoid the
 22 inevitable prejudice to Mr. Kelley with respect to the remaining counts that results from the
 23 joinder of these defective charges.

1 **B. The Class Action Lawsuits Are Relevant to the Government's Charges and to Mr.**
 2 **Kelley's Defenses, and the Government's Attempt to Exclude them Should be**
 3 **Rejected.**

4 The government's attempt to exclude almost all—but not all—evidence related to the
 5 class action suits starts with a mischaracterization of its own charges against Mr. Kelley. As
 6 the government acknowledges, Mr. Kelley is charged with possession and concealment of
 7 stolen property, in violation of 18 U.S.C. § 2315. Class Action MIL, p. 7. Curiously,
 8 however, the government suggests that to prove that charge, it need not prove the elements
 9 enumerated in § 2315, but can instead prove the elements of two different statutes under which
 10 it has not charged Mr. Kelley (including a Washington state statute). Class Action MIL, p. 7.⁹
 11 In any event, courts have held that the standard for determining whether property is "stolen"
 12 under federal law is governed by a federal standard, which requires the government to show an
 13 intent by the defendant to deprive the owner the benefits of ownership (*see, e.g., Turley*, 352
 14 U.S. at 417¹⁰) and that "to defraud" someone is to deprive them of their property rights (*see,*
 15 *e.g., Hammerschmidt*, 265 U.S. at 188). The government gives no explanation and cites no
 16 authority for its planned switcheroo to incorporate state theft or other charges into the
 17 Superseding Indictment. But in any event, looking at the statutes under which Mr. Kelley has
 18 actually been charged, the government cannot seriously dispute that the course and pleadings
 19 of the class action suits are highly relevant to the elements of its charges and Mr. Kelley's
 20 potential defenses thereto.

21 ⁹ The government cannot charge Mr. Kelley directly for wire fraud because the statute of limitations on that
 22 charge ran long before the government brought its indictment. It has no jurisdiction to charge state law theft.

23 ¹⁰ As the Supreme Court noted in *Turley*, "where a federal criminal statute uses a common-law term of established
 24 meaning without otherwise defining it, the general practice is to give that term its common-law meaning. But
 25 'stolen' (or 'stealing') has no accepted common-law meaning." *Turley*, 352 U.S. at 411. Thus, the Court
 26 concluded that, "[f]reed from a common-law meaning, [federal courts] should give 'stolen' the meaning
 27 consistent with the context in which it appears." *Id.* at 412–13. The *Turley* Court therefore looked at the
 28 Congressional record to determine what Congress likely meant when they used the term "stolen." *Id.* at 415. It
 29 concluded that the proper standard was to determine whether the defendant intended to deprive the owner of
 30 property of the rights and benefits of ownership. *Id.* at 417.

1. Allowing the Government to Introduce the *McFerrin* and *Cornelius* Complaints While Prohibiting Mr. Kelley from Showing How Those Claims Fared Would Be Grossly Prejudicial.

To start with, the unreasonableness of the government's proposed blanket prohibition is perhaps best shown by considering the only two things the government does not want to keep out: the class action complaints filed against Fidelity and Old Republic. Class Action MIL, p. 14. That is, the government wants to be able to show the jury complaints alleging that Fidelity and Old Republic's customers were wrongfully charged for reconveyance fees for which no work was performed, while excluding *any and all* evidence demonstrating how thoroughly the claims were rejected (both by courts and the government's alleged victims). Such a one-sided presentation would obviously prejudice Mr. Kelley. The jury would get the class action lawyers' allegations of wrongdoing (implicitly attributable to PCD), without any explanation for why those allegations proved severely lacking. They would naturally speculate and assume the worst. If the government wants to introduce the complaints, Mr. Kelley has no objection, but basic notions of fairness require allowing Mr. Kelley to tell the whole story by introducing subsequent pleadings and rulings.

2. The Class Action Suits Are Highly Relevant to Mr. Kelley's Knowledge and Intent in Possessing Money Earned as Reconveyance Fees.

The Superseding Indictment alleges that Mr. Kelley was aware of the class action lawsuits. SI ¶ 56. It also alleges that his knowledge of those lawsuits explains his intent in allegedly hiding the funds by conducting financial transactions with the allegedly stolen money after those lawsuits were filed. SI ¶¶ 62, 71. Just as the class action lawsuits and the contents of the complaints are relevant to the government's case theory as to Mr. Kelley's mens rea, so, too, are they relevant to the defense's position that the lawsuits and subsequent proceedings show Mr. Kelley's lack of knowledge and intent to deal in stolen property.

Mr. Kelley can only be convicted under 18 U.S.C. § 2315 if the government can prove beyond a reasonable doubt that Mr. Kelley knew the money he possessed and allegedly

concealed was stolen and that he intended to deprive the owner of the rights and benefits of ownership. 18 U.S.C. § 2315; *United States v. Carman*, 577 F.2d 556, 565 (9th Cir. 1978). Similarly, he can only be convicted of money laundering with a specified unlawful activity of wire fraud if the government can prove beyond a reasonable doubt that he intended to defraud a person to whom he made material misrepresentations. 18 U.S.C. § 1343; Class Action MIL, p. 7. As detailed above, both 2315 and wire fraud require that someone besides Mr. Kelley *owns* the property in Mr. Kelley's possession. Thus, any evidence which tends to cast doubt on the notion that someone besides Mr. Kelley had a property right in reconveyance fees paid to him tends to show that it was objectively reasonable for Mr. Kelley to believe he was not depriving anyone else of their property rights.

As a general matter, the fact that borrowers lost suit after suit after suit challenging the charging of reconveyance fees gave Mr. Kelley good reason to believe that no one besides him had a right to the money in his account. More specifically, to take examples from the government's motion, the court's ruling in *Cornelius* that borrowers were not entitled to a refund because they had agreed to pay the reconveyance fee after full disclosure and that escrow companies could not be held responsible because the money was paid to PCD and not to them could certainly suggest to a reasonable person that neither the borrower nor the title company had any right to that money. Class Action MIL, p. 8.

Similarly, statements from Fidelity (one of the government's victims) that "PCD received the entire amount of the fee and rendered services for them" and thus, according to Fidelity, had "earned" the fee under the governing law, are relevant because they show Mr. Kelley could reasonably believe he had a right to keep that earned money. Class Action MIL, p. 10. "[A] person who deals with another person's goods with the sincere and genuine belief that he has the owner's consent does not do so knowing the goods to have been 'stolen.' They may in fact have been stolen, but if he believes the owner has consented to his dealings with

1 them he lacks the knowledge explicitly required by these sections.” *United States v. Bennett*,
 2 665 F.2d 16, 22 (2d Cir. 1981) (footnote omitted). Thus, if Fidelity said in the class action
 3 case that Mr. Kelley had earned the money, Mr. Kelley cannot have knowingly stolen it.

4 To take the government’s final example, statements from the title companies that no
 5 refunds were due to borrowers certainly shed light on whether Mr. Kelley could reasonably
 6 believe that no one else—either the title companies or the borrowers—owned the reconveyance
 7 fees he had been paid. Class Action MIL, pp. 10–11. If the courts say it’s not the borrowers’
 8 and it’s not the title companies’, and the title companies say the same thing, then surely Mr.
 9 Kelley could reasonably believe the money paid to PCD for reconveyance processing wasn’t
 10 the title companies’ and it wasn’t the borrowers’.

11 Further, the reconveyance class actions show that *every* major title company, whether
 12 they used a third party like PCD or whether they handled reconveyances in-house, was
 13 charging a reconveyance fee comparable to what PCD charged, and that *none of them* were
 14 paying refunds where the settlement statement listed the expense as a fee rather than a deposit
 15 (as it did in all cases involving Mr. Kelley, Old Republic, and Fidelity). This is relevant to
 16 show that Mr. Kelley reasonably believed he was following the universal industry practice in
 17 keeping the entire reconveyance fee once it was paid at closing as a fee in exchange for a
 18 service, rather than knowingly stealing the money. The government contends that each case
 19 had a unique context which makes generalizing problematic (pp. 12–13), but this is exactly the
 20 point: even across these (slightly) different contexts, each industry player hewed to the same
 21 industry practices as Mr. Kelley, and this speaks to whether Mr. Kelley knew he was violating
 22 the law.

23 In short, evidence of the class action decisions and pleadings is relevant to Mr. Kelley’s
 24 state of mind, and the government’s request for a blanket prohibition on all such evidence is
 25 meritless.

1 **3. The Title Companies' Statements Concerning Ownership of the
Reconveyance Fees Are Relevant.**

2 Also relevant to the government's stolen property counts is the fact that throughout the
3 class action proceedings, both of the title companies from whom Mr. Kelley allegedly stole
4 property disclaimed any interest in the allegedly stolen property. For example, Curt Johnson,
5 Fidelity's vice president, submitted a sworn declaration in *Cornelius v. Fidelity* in which he
6 explained why Fidelity had no interest in the reconveyance fees paid to PCD. He described
7 them as "a fee charged by the vendor [PCD] to the customer." Calfo Decl., Ex. 8 at ¶ 5. He
8 insisted that Fidelity "did not receive or retain any portion, split, or percentage of the
9 reconveyance fees charged by PCD." *Id.* at ¶ 21. In fact, Fidelity's lack of rights in the
10 reconveyance fees was one its key themes in Fidelity's motion for summary judgment, as it
11 made clear in its very first paragraph: "The undisputed facts . . . show: (1) FNTCW disclosed
12 the fees up front; (2) Plaintiffs and their lenders instructed FNTCW to disburse the fees to
13 PCD; (3) PCD is a vendor not affiliated with FNTCW; and (4) PCD received the entire amount
14 of the fees and rendered services for them." Calfo Decl., Ex. 13 at p. 1. Judge Pechman
15 concurred, finding that "each HUD-1 disclosed an escrow closing fee and a separate
16 reconveyance fee payable to PCD," and that "[Fidelity] collected and disbursed (in its entirety)
17 the fee charged by PCD for its reconveyance tracking." *Cornelius v. Fid. Nat. Title Co. of
Washington*, No. C08-754MJP, 2010 WL 1406333, at *2, *4 (W.D. Wash. Apr. 1, 2010)
18 (emphasis added). And yet the government insists the class action pleadings are *per se*
19 irrelevant to whether Fidelity was defrauded of its property.
20

21 Old Republic echoed Fidelity in its own pleadings. Old Republic's Vice President
22 Patricia LeVeck echoed Mr. Johnson in her own declaration from the *McFerrin v. Old
Republic* suit. Ms. LeVeck said, "Old Republic collected fees for reconveyance services . . .
23 The entire amounts collected from Plaintiffs at closing were remitted to the third-party vendors
24 under contract with Old Republic to perform post-closing reconveyance services." Calfo
25

1 Decl., Ex. 9 at ¶ 18. In dismissing plaintiffs' claims, Judge Settle similarly characterized the
 2 fee not as property of Old Republic's, but a "fee *to the Post Closing Department.*" *McFerrin v.*
 3 *Old Republic Title, Ltd.*, No. C08-5309BHS, 2009 WL 2045212, at *5 (W.D. Wash. July 9,
 4 2009). But here again, the government claims that *nothing* in either *Cornelius* or *McFerrin*—
 5 except, of course, the complaints—is relevant to whether Mr. Kelley took property from
 6 Fidelity or Old Republic.

7 Because the government's new theory requires it to prove beyond a reasonable doubt
 8 that the title companies owned the money Mr. Kelley allegedly stole, statements by the title
 9 companies and the courts indicating that the money did not belong to the title companies are
 10 not only relevant to the government's charges, they are fatal.

11 **4. Whether or Not the Government Still Intends to Argue that Borrowers'
 12 Supposed Right to a Refund Is Relevant, the Class Action Suits Are
 13 Relevant to that Question.**

14 The government's attempt to exclude evidence from the class action suits is based
 15 largely on the narrowness of its new stolen property theory. *See, e.g.*, Class Action MIL, p. 9
 16 ("Nothing about the issues decided by the courts in each of the class actions . . . makes it more
 17 or less likely that Kelley made . . . misrepresentations . . . , and used deception, in his dealings
 18 with the escrow companies."); p. 12 ("The statements and positions make it neither more nor
 19 less likely that Kelley made material misrepresentations to the escrow companies, and that he
 20 used deception, to obtain money from them."). But whether or not the government tries to
 21 change its theory yet again, the class action pleadings and decisions are relevant because they
 22 contain statement after statement after statement to the effect that when—as happened here—a
 23 borrower agrees to pay a reconveyance fee that is fully disclosed on her HUD-1, and the payee
 24 does some work for that fee—the borrower no longer maintains any ownership rights to the
 25 fee. *See, e.g.*, Calfo Decl., Ex. 1 at 154:15–159:15, 160:6–162:7 (testimony from FBI Agent
 Michael Brown discussing title company positions in class action suits), Calfo Decl., Ex. 2 at

1 4:18–6:15 (same). Showing that the borrowers have no ownership or other right in the
 2 reconveyance fees is relevant to Mr. Kelley’s knowledge and belief as to the nature and effect
 3 of the transactions. If Mr. Kelley believed that the borrowers did not own the money, it is
 4 highly probative of whether he believed the property was stolen.

5 **5. For All of These Reasons, Mr. Savitt’s Testimony About the Class Action
 6 Suits Is Also Relevant.**

7 The government also seeks to exclude testimony from Mr. Kelley’s expert witness,
 8 James Savitt, discussing “the positions taken by the title companies in these class action
 9 lawsuits.” Class Action MIL, p. 10, Ex. 6 at 2.¹¹ For the reasons outlined above, these topics
 10 are relevant to the government’s allegations and Mr. Kelley’s defenses. Moreover, they are
 11 proper subjects for expert testimony because they will aid the jury in understanding the
 12 positions taken by the parties and their relevance to this case. The entirety of Mr. Savitt’s
 13 proposed testimony regarding the class action suits is therefore admissible.

14 Federal Rule of Evidence 702 provides that if “scientific, technical, or other specialized
 15 knowledge will assist the trier of fact to understand the evidence or to determine a fact in
 16 issue,” then it is an appropriate for an expert to testify as to that knowledge. Fed. R. Evid. 702.

17 ¹¹ In addition to discussing the positions taken by the class action litigants, Mr. Savitt intends to discuss a number
 18 of other class-action-related topics, as outlined in Mr. Kelley’s expert disclosures:

19 He will discuss the manner in which class action plaintiffs are paid, and how damages recovered
 20 in a class action case are distributed to those allegedly harmed financially. Mr. Savitt will also
 21 discuss recent case law under which courts considered the issue of whether a class action
 22 defendant’s payment of an individual class plaintiff’s claim should result in the dismissal of the
 class action claim, and the recent U.S. Supreme Court ruling on this issue. Against the
 background of this testimony, Mr. Savitt will testify regarding the course of proceedings in class
 action litigation filed in the Western District of Washington brought by escrow customers
 against title companies seeking a return of reconveyance fees paid at closings.

23 Class Action MIL, Ex. 6 at 2. The government does not specifically challenge any of these topics, and
 24 with good reason: courts consistently hold that experts may testify about complex litigation procedures
 “in terms that a layperson can understand.” *See, e.g., Icon-IP Pty Ltd. v. Specialized Bicycle
 Components, Inc.*, 87 F. Supp. 3d 928, 946–47 (N.D. Cal. 2015) (internal quotation marks omitted);
Bausch & Lomb, Inc. v. Alcon Labs., Inc., 79 F. Supp. 2d 252, 256 (W.D.N.Y. 2000). Similarly, courts
 25 permit experts to educate juries on industry customs. *Hangarter*, 373 F.3d at 1016; *First Nat’l State
 Bank of N.J. v. Reliance Elec. Co.*, 668 F.2d 725, 731 (3d Cir. 1981).

1 Expert testimony under Rule 702 must be both relevant and reliable. *Daubert v. Merrell Dow*
 2 *Pharms., Inc.*, 509 U.S. 579, 589 (1993). The admissibility inquiry is flexible, and “[s]haky
 3 but admissible evidence is to be attacked by cross examination, contrary evidence, and
 4 attention to the burden of proof, *not exclusion.*” *Primiano v. Cook*, 598 F.3d 558, 564 (9th Cir.
 5 2010) (emphasis supplied). Rather than exclusion, courts should permit the expert to testify,
 6 “and the jury decides how much weight to give that testimony.” *Id.*

7 Rule 702 requires a flexible, fact-specific inquiry that embodies the twin concerns of
 8 reliability and helpfulness. *Kumho Tire Co. v. Carmichael*, 526 U.S. 137, 150 (1999);
 9 *Hemmings v. Tidyman’s Inc.*, 285 F.3d 1174, 1184 (9th Cir. 2002). In conducting this inquiry,
 10 courts consider whether expert testimony addresses an issue beyond the common knowledge of
 11 the average layman. *Daubert*, 509 U.S. at 591. To be admissible, “expert testimony must . . .
 12 address an issue beyond the common knowledge of the average layman.” *United States v.*
 13 *Vallejo*, 237 F.3d 1008, 1019 (9th Cir. 2001), amended by 246 F.3d 1150 (9th Cir. 2001); see
 14 also *United States v. Hanna*, 293 F.3d 1080, 1086 (9th Cir. 2002).

15 Under Rule 702, the “rejection of expert testimony is the exception rather than the
 16 rule.” Advisory Committee Notes to the 2000 Amendment to Fed. R. Evid. 702. Thus in cases
 17 where an expert intends to testify regarding a legal matter, the proper course is for the judge to
 18 permit the testimony, so long as it is helpful to the jury and supported by facts, and to instruct
 19 the jury that the testimony is not binding. *See Fiataruolo v. United States*, 8 F.3d 930, 942 (2d
 20 Cir. 1993); *Karnes v. Emerson Elec. Co.*, 817 F.2d 1452, 1459 (10th Cir. 1987)

21 As the government notes, the various class action cases were “mired in intricacies of
 22 contractual and regulatory law,” “alleged myriad legal theories,” generated a large volume of
 23 pleadings, were “extremely complicated,” and involved “complex legal issues.” Class Action
 24 MIL, pp. 1–2, 4, 5, 12. That is precisely why Mr. Savitt’s testimony regarding the legal
 25 positions taken by the class action plaintiffs is required here. It is critical to aiding the jury in

1 understanding what it means when, for example, Fidelity says that PCD earned the
 2 reconveyance fees under RESPA. Where an expert can help a jury understand difficult legal
 3 concepts without opining on the ultimate legal issue, that testimony is appropriate.¹² See
 4 *Hangarter v. Provident Life & Acc. Ins. Co.*, 373 F.3d 998, 1017 (9th Cir. 2004) (quoting
 5 *Specht v. Jensen*, 853 F.2d 805, 809 (10th Cir. 1988) (“[A] witness may properly be called upon
 6 to aid the jury in understanding the facts in evidence even though reference to those facts is
 7 couched in legal terms.”). Mr. Savitt, as a conceded expert in civil and class action litigation,
 8 can immeasurably aid in the jury’s understanding of the relevant class action pleadings, and the
 9 government’s attempt to keep him from doing so is meritless.

10 **C. Testimony Related to the Interpretation of PCD’s Contracts with the Title
 11 Companies Is Relevant to Determining What the Parties Agreed On and Mr.
 12 Kelley’s Knowledge and Belief.**

13 The government also seeks to exclude expert testimony of Mr. Savitt concerning the
 14 interpretation of Mr. Kelley’s contracts with his supposed victims, Old Republic and Fidelity,
 15 on the theory that such testimony is irrelevant. Savitt MIL, pp. 1–2, 7–11. The government’s
 position beggars belief.

16 **1. The Terms of the Contracts between Mr. Kelley and His Alleged Victims
 17 Are Relevant.**

18 As the government now tells it, the only relevant issue is whether Mr. Kelley made
 19 false representations to title companies to induce them to disburse funds to him. Savitt MIL, p.
 20 7. By any measure, the most important representations PCD made to the title companies were
 21 those included in the actual contracts between the parties.¹³ The contracts governed the

22 ¹² The government does not claim that Mr. Savitt’s testimony regarding the positions of the class action litigants
 23 goes to the ultimate issue of this suit—in fact, just the opposite. Class Action MIL, p. 10 (“[N]one of the title
 24 companies’ supposed positions is actually probative of whether [Mr.] Kelley committed fraud and theft.”). For
 25 substantially the reasons explained below with respect to Mr. Savitt’s other proposed testimony, even if it did go
 to the ultimate issue here, it would appropriate. *Infra*, § II.D.

¹³ The contracts of course only governed the parties’ relationships to the extent they were agreed on by the parties.
 As explained in Mr. Kelley’s Motion in Limine to Exclude References to Unsigned Draft as “Contract,” the
 government has failed to provide an actual contract between PCD and Fidelity. Dkt. No. 134. But because the

1 parties' relationships. The contracts contain the only enforceable promises between Mr. Kelley
2 and the title companies. The contracts say how much money the title companies agreed Mr.
3 Kelley could take and what work Mr. Kelley was expected and required to do for that money.
4 What the contracts say and mean goes directly to Mr. Kelley's knowledge and belief as to
5 whether the funds were stolen, or belonged to either the title companies or the borrowers.

6 Understanding the meanings of the representations made by the parties and the legal
7 issues is therefore patently relevant. Take this quote, for example:

The jury in this case will be required to determine whether Kelley made fraudulent misrepresentations and used deceit to obtain property from Fidelity and Old Republic. The evidence will establish that Kelley did so by making fraudulent misrepresentations, before and after entering into agreements with Fidelity and Old Republic, that suggested that he was retaining only \$15 or \$20 per transaction, and was refunding unused funds to customers. And it will establish that Kelley did so by creating, and providing to Old Republic, falsified documents that suggested the same thing. The jury will not be required to determine whether Kelley breached his contract with Fidelity and Old Republic. As a result, Mr. Savitt's proposed testimony concerning the supposed proper interpretation of the contracts is irrelevant.

15 Savitt MIL, p. 10. The government seems to be saying that everything that happened before
16 the contract is relevant, and everything that happened after the contract is relevant, but what
17 the actual contracts mean—i.e., Mr. Savitt’s proposed testimony—is irrelevant. The
18 government’s position in this regard is unreasonable.

19 Or take this quote: “Whether the escrow customers had a contractual right to recover
20 from Kelley is simply irrelevant to the facts of consequence.” Savitt MIL, p. 8. First, as
21 explained at length above, this new position is wholly inconsistent with the government’s
22 position at literally every prior point in these proceedings. But more to the point for present
23 purposes, the misrepresentation the government alleges Mr. Kelley made is that he would

25 government has heretofore referred to and treated an unsigned draft as a contract, Mr. Savitt will, if necessary, testify to the meaning of the draft contract.

1 refund reconveyance fees to borrowers. Whether Mr. Kelley's contracts with title companies
 2 incorporated such a requirement is unquestionably relevant to what the parties intended would
 3 happen with the reconveyances fees. The government's blithe dismissal of the supposed
 4 refund requirement that has always been the linchpin of its case is both concerning in terms of
 5 fair process and meritless on the issue of the admissibility of Mr. Savitt's testimony.

6 It seems that the government has now decided that this case is not, in fact, a breach of
 7 contract case converted into a federal criminal case (Savitt MIL, pp. 1–2), and apparently
 8 thinks that means this case should be governed by the exact opposite of contract law. So while
 9 in contract law parol evidence is generally not admissible “to add to, subtract from, modify, or
 10 contradict the terms of” an agreement, the government here seeks to keep out evidence of the
 11 *agreement* to add to, subtract from, or contradict the terms of its *parol evidence*. *DePhillips v.*
 12 *Zolt Const. Co.*, 959 P.2d 1104, 1108 (1998); *see also Emrich v. Connell*, 716 P.2d 863, 866–
 13 67 (1986) (applying *DePhillips* rule to partially integrated contracts (like the PCD/title
 14 company contracts)). Needless to say, it has cited no cases to support its endeavors.

15 The government knows the representations included in the contracts are of paramount
 16 relevance. [REDACTED]

17 [REDACTED]
 18 [REDACTED]
 19 [REDACTED] That is why the government discusses the Fidelity contract draft and the Old
 20 Republic contract in its indictment as the source of Mr. Kelley's supposed obligation to
 21 provide refunds. SI ¶¶ 16, 35. That is why the government's block quote from the two
 22 documents are followed in each case by a variation of “in reliance upon TROY X. KELLEY'S
 23 representations and promises . . . Fidelity began using Post Closing Department to perform
 24 reconveyance-tracking work, and caused borrowers to authorize disbursement of funds from
 25 Fidelity to Post Closing Department.” SI ¶ 17; *see also* ¶ 37. That is why the government

1 elicited substantial testimony from its witness, FBI Agent Michael Brown, about his
 2 understanding of what Mr. Kelley was promising to do under the Old Republic contract and
 3 Fidelity draft contract. *See, e.g.*, Calfo Decl., Ex. 1 at 41:4–47:6, 48:24–49:5, 60:2–63:24.
 4 That is why the government includes the Old Republic contract and the Fidelity draft on its
 5 own exhibit list. For the government now to claim it is *irrelevant* for someone to testify about
 6 what that contract actually means is not just wrong, it shows a lack of appreciation for Mr.
 7 Kelley's right to defend himself.

8 **2. The Government Is Not Entitled to Exclude Evidence Relevant to Mr.
 9 Kelley's Defenses Just Because the Government Does Not Know Why it Is
 Relevant to Mr. Kelley's Defenses.**

10 The topics of Mr. Savitt's proposed testimony that the government challenges in its
 11 Savitt Motion all go to the interpretation of the title company/PCD contracts. Mr. Kelley's
 12 counsel has not explained to the government exactly how Mr. Kelley intends to use each piece
 13 of Mr. Savitt's testimony, but Mr. Kelley is not required to. If the government does not
 14 understand why, for example, the indemnities offered by Mr. Kelley, the third-party
 15 beneficiary status *vel non* of the borrowers, or the RSI contract are relevant to interpreting Mr.
 16 Kelley's contract with the title companies, it is not incumbent upon Mr. Kelley to enlighten
 17 them at this point. If, when Mr. Kelley is putting on his case, the government objects to a
 18 particular opinion or piece of evidence as irrelevant, the government can raise its objection
 19 then.

20 **D. Mr. Savitt's Proposed Testimony Is Not an Inadmissible Legal Opinion because it
 21 Serves to Educate the Jury On Complex Issues and Does Not Instruct the Jury as
 to the Applicable Law.**

22 The government additionally challenges some of Mr. Savitt's proposed testimony on
 23 the ground that Mr. Savitt will only be testifying as to legal conclusions. Savitt MIL, pp. 2,
 24 10–11. The key to the government's argument is its claim that “[i]t is well established that the
 25 interpretation of a contract presents a question of law.” Savitt MIL, p. 10 (citing *Stanford*

1 *Ranch, Inc. v. Maryland Cas. Co.*, 89 F.3d 618, 624 (9th Cir. 1996) and *McHugh v. United*
 2 *Serv. Auto. Ass'n*, 164 F.3d 451, 454 (9th Cir. 1999)). The government's faith, however, is
 3 mislaid because it relies entirely on cases interpreting insurance policies. *See Stanford Ranch*,
 4 89 F.3d at 624 ("The interpretation of an insurance policy is a question of law."); *McHugh*
 5 *Ass'n*, 164 F.3d at 454 ("[I]nterpretation of the insurance policy is a question of law. . . .
 6 [Expert] testimony cannot be used to provide legal meaning or interpret *the policies as*
 7 *written.*") (emphasis added).

8 With respect to other contracts, both the Ninth Circuit and Washington Supreme Court
 9 have made it clear that "[t]he interpretation of a contract is a mixed question of law and fact."
 10 *Klamath Water Users Protective Ass'n v. Patterson*, 204 F.3d 1206, 1210 (9th Cir. 1999)
 11 *opinion amended on denial of reh'g*, 203 F.3d 1175 (9th Cir. 2000); *Mut. of Enumclaw Ins. Co.*
 12 *v. USF Ins. Co.*, 191 P.3d 866, 875 n.9 (Wash. 2008). Where—unlike here—"the facts are
 13 undisputed . . . courts may decide the issue as a matter of law." *Mut. of Enumclaw*, 191 P.3d at
 14 875 n.9 (2008). But "[t]he meaning of contract provisions is a mixed question of law and fact
 15 because [factfinders] ascertain the intent of the contracting parties 'by viewing the contract as a
 16 whole, the subject matter and objective of the contract, all the circumstances surrounding the
 17 making of the contract, the subsequent acts and conduct of the parties to the contract, and the
 18 reasonableness of respective interpretations advocated by the parties.'" *Id.* (quoting *Berg v.*
 19 *Hudesman*, 801 P.2d 222, 228 (Wash. 1990)).

20 "Experts may testify on questions of fact as well as mixed questions of fact and law.
 21 This sort of testimony is not objectionable merely 'because it embraces an ultimate issue to be
 22 decided by the trier of fact.'" *Fiataruolo v. United States*, 8 F.3d 930, 941 (2d Cir. 1993)
 23 (quoting Fed. R. Evid. 704); *see also Askanse v. Fatjo*, 130 F.3d 657, 672 (5th Cir. 1997).
 24 What an expert may not do is: (1) tell the jury what result to reach if the expert is in no better
 25 position than the jury to draw legal conclusions from the evidence presented at trial (i.e., opine

1 on an ultimate issue of law) or (2) instruct the jury as to the applicable law. *Hangarter*, 373
 2 F.3d at 1016; *Microsoft Corp. v. Motorola, Inc.*, No. C10-1823JLR, 2013 WL 4008822, at *12
 3 (W.D. Wash. Aug. 5, 2013).

4 Moreover, even if Mr. Savitt's proposed testimony does, in part, encompass a legal
 5 opinion, trial courts have discretion to admit testimony encompassing a legal opinion so long
 6 as the expert (1) supports his conclusion by facts and (2) gives the jury "helpful information
 7 beyond a simple statement on how its verdict should read." *Fiataruolo*, 8 F.3d at 942. This is
 8 particularly the case "in a more complicated case or a case dealing with a concept less familiar
 9 to ordinary jurors" because "expert testimony on an ultimate issue may be useful for guiding
 10 the trier of fact through a complicate morass of obscure terms and concepts." *Microsoft*, 2013
 11 WL 4008822, at *12.

12 Courts thus permit experts to express opinions incorporating legal issues where the
 13 subject matter "is not within the common knowledge of a lay person." *Dixon v. City of Forks*,
 14 No. C08-5189FDB, 2009 WL 1459442, at *2 (W.D. Wash. May 26, 2009); *see also*
 15 *Huddleston v. Herman & MacLean*, 640 F.2d 534, 552 (5th Cir. 1981), *aff'd in part, rev'd in*
 16 *part on other grounds*, 459 U.S. 375 (1983) (interpretation of boilerplate language in a
 17 prospectus, which was relevant to proof of scienter in a 10(b)-5 case); *United States v. Milton*,
 18 555 F.2d 1198, 1205 (5th Cir. 1977) (finding testimony permissible even where the testimony
 19 gave legal conclusions on at-issue elements because "[t]he jurors had to understand the
 20 gambler's lyric before they could sing the fateful quintain"); *Cary Oil Co. v. MG Refining &*
 21 *Mktg., Inc.*, No. 99 Civ. 1725(VM), 2003 WL 1878246, at *5 (S.D.N.Y. Apr. 11, 2003)
 22 (permitting an expert to testify whether defendants exceeded the control a parent ordinarily
 23 exercises over its subsidiary where veil-piercing was at issue).

24 With these guidelines in mind, Mr. Savitt's testimony should not be excluded. The
 25 government identifies two opinions that it believes are improper. First, it argues that testimony

1 that escrow customers had no contractual right to receive refunds from PCD “constitutes a
 2 legal conclusion” and thus is “improper expert testimony.” Savitt MIL, p. 7. This argument
 3 misstates the effect of the law. Offering an expert legal opinion on the validity or meaning of a
 4 contract is not *per se* impermissible—instead, such testimony *could* be impermissible if the
 5 jury were charged with finding whether there was a valid contract. And even in that case, a
 6 court still could allow the testimony if it were helpful to the jury in understanding a complex
 7 set of facts and if the expert supported his own opinion by facts.

8 But as the government is at pains to point out, Mr. Kelley is not on trial for a breach of
 9 contract either with Old Republic or third-party borrowers. Savitt MIL, pp. 1–2. Whether the
 10 contract provided any rights to third-party beneficiaries is not an ultimate issue for the jury.
 11 Likewise, the government cannot argue that Mr. Savitt’s intended testimony is impermissible
 12 because it would “invade the province of the Court to instruct the jury concerning the
 13 principles governing the interpretation of contracts” because here the Court simply will not be
 14 charged with instructing the jury on the elements of a breach of contract. Savitt MIL, p. 11.
 15 Instead, Mr. Savitt’s intended testimony concerns the interpretation of incredibly vague
 16 contract documents, with any number of key terms left out, formed and performed against the
 17 backdrop of complicated industry practice, arguably for the benefit of a third party who has
 18 their own, materially different contract covering the same services—all “background
 19 information crucial if the laymen jury is to understand fully the complex issues in this matter.”
 20 *Cary Oil*, 2003 WL 1878246, at *5.¹⁴ On this—and the other topics of his proposed testimony

21 ¹⁴ The government argues that testimony concerning the prior litigation in *Old Republic v. Kelley* should be
 22 excluded as hearsay. Savitt MIL, p. 9. However, Mr. Kelley is not seeking—as the government would have the
 23 Court believe—simply “to have an expert reprise positions and statements that Kelley, and his lawyers, made in a
 24 prior civil litigation.” *Id.* Instead, Mr. Kelley seeks to have Mr. Savitt use his specialized, expert knowledge to
 25 translate relevant, complex facts into lay language that can be understood by (and thus will be useful to) the jury.
 This is no different than the many cases where courts have permitted lawyers to provide expert testimony that
 assisted juries in understanding the legal frameworks underlying issues in a case. *E.g., Microsoft*, 2013 WL
 4008822, at *9, *23–24 (background facts about a related litigation and effects of an anti-injunction suit on a
 relocation decision); *Icon-IP Pty*, 87 F. Supp. 3d at 946–47 (patent litigation procedure); *Bausch & Lomb*, 79 F.
 Supp. 2d at 256 (same).

1 that the government does not challenge—Mr. Savitt will use his expert, specialized knowledge
2 to educate the jury on how to evaluate the impact of contracts that were produced by the
3 government during discovery and that are plainly relevant to the government's theory that the
4 money paid by escrow customers was stolen and whether Mr. Kelley could reasonably have
5 believed it was stolen.

6 **III. CONCLUSION**

7 For the foregoing reasons, Mr. Kelley respectfully requests that this Court deny the
8 government's motions in limine to exclude evidence from the class action suits and to exclude
9 portions of the expert testimony of James Savitt.

10 DATED this 29th day of February, 2016.

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CERTIFICATE OF SERVICE

I hereby certify that on February 29, 2016, I electronically filed the foregoing with the Clerk of the Court using the CM/ECF system which will send notification of such filing to the following:

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